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2023 COMMITTEES

EXECUTIVE/STRATEGIC VISIONING

Casey Schriock, Jeff Haider, Lauri Hopwood, Bruce Walker

HOME & GARDEN SHOW

Kasper Ziegler (Chair)

Morgan Abel, Shane Lider, Lauri Hopwood, Jeff Haider, Courtney Pardon

MEMBERSHIP

Rob Orts (Chair)

Joe Stenvold, Amber Kraft, Marie Hallof

SCHOLARSHIP

Curt Olson, Travis Mowbray, Joe Stenvold

GOVERNMENTAL AFFAIRS

Joe Stenvold, Casey Schriock, Jeff Haider

EVENTS

Lauri Hopwood (Chair)

Rob Orts, Phil Risbrudt, Kasper Ziegler, Courtney Pardon, Desiree Burleson

40 BELOW COUNCIL Amber Kraft, (Chair)

Amanda Geinert, Cole Stober, Ron Rudser, Morgan Langan, Marie Hallof, Cody Hodenfield, Phil Risbrudt, Taylor Feller, Britain Zellers, Dan Yale, Samantha Rasmusson, Hannah Lautenschlager



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Suggestions, ideas and letters are always welcome!

Minot Association of Builders (MAB) 606 Burdick Expressway West Suite B Minot, ND 58701 Phone: 701-852-0496 www.minotab.com | contact@minotab.com

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The MAB Homefront \parallel **3** \parallel Fall 2023

MINOT ASSOCIATION OF BUILDERS

CASEY SCHRIOCK 2023 MAB PRESIDENT

FALL WEATHER BRINGS FALL EVENTS

The weather is starting to cool, leaves are starting to change, and daylight gradually dwindles, it serves as a gentle reminder that time is running short to complete our projects before the arrival of snow. As we head further into the construction season, I wanted to take a moment to reflect on some of the recent and upcoming events that the Minot Association of Builders (MAB) is involved in.

First and foremost, I want to acknowledge the dedication of the MAB board members, Erika our Executive Officer, and our passionate volunteers. Birdie with the Builders was a huge success as always and I would like to thank all the sponsors, volunteers, and golfers who made this event possible. A couple weeks ago we hosted the annual Guns & Erika Strap shoot at the Minot Gun Club with another great turnout which provided an excellent opportunity to network with fellow members in our industry.



Keep your eyes peeled for upcoming Builders After Hours events, where we shine a spotlight on some of our esteemed members' businesses. These events provide an excellent opportunity to discover new partnerships and explore innovative ideas.

Thank you to all that make these events possible, and I look forward to seeing you at some of the upcoming events!

Sincerely, Casey Schriock

MEMO FROM THE EO

ERIKA KELLYMAB EXECUTIVE OFFICER



A FOND FAREWELL
Hello Members & Friends.

It is time to announce my departure from the Minot Association of Builders. I have made the bittersweet decision to stay home and raise my family while working to grow a small business of my own. I will still be working in the construction industry, so this may not be the last you'll see of me.

The MAB Board of Directors has decided my last day with the Association will be Sept 29th and while that requires a quick departure, I will do my very best to leave the office in a good place to allow for a smooth transition for the next Executive Officer. I've put my heart and soul (and a lot of sweat & tears) into this position for the past 4+ years and hope the excitement for this organization is continued by future staff, board members, and the membership as a whole. I will think of this opportunity as a

blessing and am grateful for all the connections I made through this organization.

Favorite accomplishments I will remember fondly:

- (4) Home & Garden Shows
- 40 Below projects with the Make-A-Wish foundation & recent Builder Appreciation Days
- Many travels and connections made with staff & members across the state & nation through the North Dakota Association of Builders and National Association of Homebuilders
- SO MANY member events & working with awesome volunteers to pull it all off.

The MAB Board of Directors will be moving forward with a candidate search for a new Executive Officer. In the meantime, all communication can be directed to contact@minotab.com and 701-852-0496.

Thank you for your support over the last 4+ years. It's been an adventure that I'm so grateful for!

I wish you well. Sincerely, Erika Kelly



We would like to extend a big **THANK YOU** to our members who are up for renewal this quarter. We have loved working with you over the past year and look forward to many years moving forward!!

Your continued support of the Minot Association of Builders helps us continue to work for you at a local, state and national level.

OCTOBER

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Dacotah Bank of Minot

EPIC Companies

First Western Bank & First Western Insurance

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I.B.E.W.

JAX Contracting

Lite-Form of Minot LLC

Lowe's Garden Center

Nodak Mutual Insurance—Kelsey Holt

North Star Steel

On-Site Concrete LLC

Peoples State Bank

Ralph's Plumbing & Heating

Sprinklers Plus

Town & Country Credit Union

United Rentals

Verendrye Electric

NOVEMBER

701 Realty, Inc.

Absolute Comfort Inc.

All Star Sheds LLC

Border States Electric

Karl's TV and Appliance

Magic City Garage Door

Minot Park District

Montana Dakota Utilities

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R & K Contractors

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DECEMBER

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RTC

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Do you see your name here?? Don't forget to renew your membership to get access to all the latest info, events, and exclusive sponsorship opportunities for your event. It is so easy to renew online — just visit www.minotab.com.

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top recruiters

Thanks to these members who have helped grow our MAB community by recruiting new companies to ioin our association. If you have a member prospect, please contact Erika Kelly (contact@minotab.com or 852-0496) and she'll take it from there!

STATESMEN: (500-999 Credits)

John Coughlin (517)

SUPER SPIKES: (250-499 Credits)

Bruce Walker (412) Joe Stenvold (335)

ROYAL SPIKES: (150-249 Credits)

RED SPIKES: (100-149 Credits)

Rob Orts (120)

GREEN SPIKES: (50-99 Credits)

John Lund (74) Joni Hoffer (68) Cindy Snay (66.5)

LIFE SPIKES: (25-49 Credits)

Pat Bailey (30)

BLUE SPIKES: (6-24 Credits)

Christopher Dahl (15.5) Stacey Abel (10.5) Erika Kelly (9) Todd VanDusen (8.5) Jeff Haider (8) Phil Risbrudt (6) Casey Schriock (6)

CANDIDATES: (1-5 Credits) Khris Walz (2)

Travis Mowbray (2.5) Amanda Geinert (1.5) Courtney Pardon (2) Hallie Lock (1) Shane Lider (1) Tom Philion (1) Marie Hallof (1) Penny Perdue (0.5)

(Reported thru 5/31/2023 from NAHB)

MAB'S NEWEST MEMBERS

🕩 January 2023—Sept 2023 🚺

Joining the Minot Association of Builders is the first step to becoming more active in our industry. Please take a moment to welcome the newest members of our association.

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MORTON BUILDINGS, INC.

BUILDER MEMBERSHIP

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HANNAH LAUTENSCHLAGER

701-290-7387

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AFFILIATE MEMBERSHIP

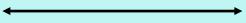
701-833-6714

wbcjamesc@gmail.com



HAVE A HOT PROSPECT?

Contact the MAB office at contact@minotab.com or 701-852-0496 so we can help you distribute membership information, benefits, and an application



CITY, COUNTY AND STATE

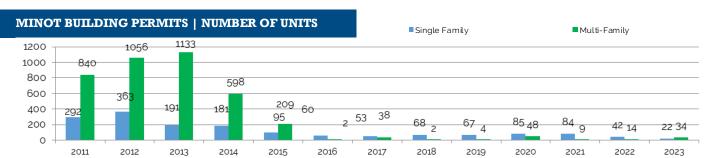
MINOT BUILDING PERMITS | DOLLAR VOLUME

2023 (YTD) 2022 2021 \$119,298,528.00 \$178,701,343.00 \$246,870,839.00

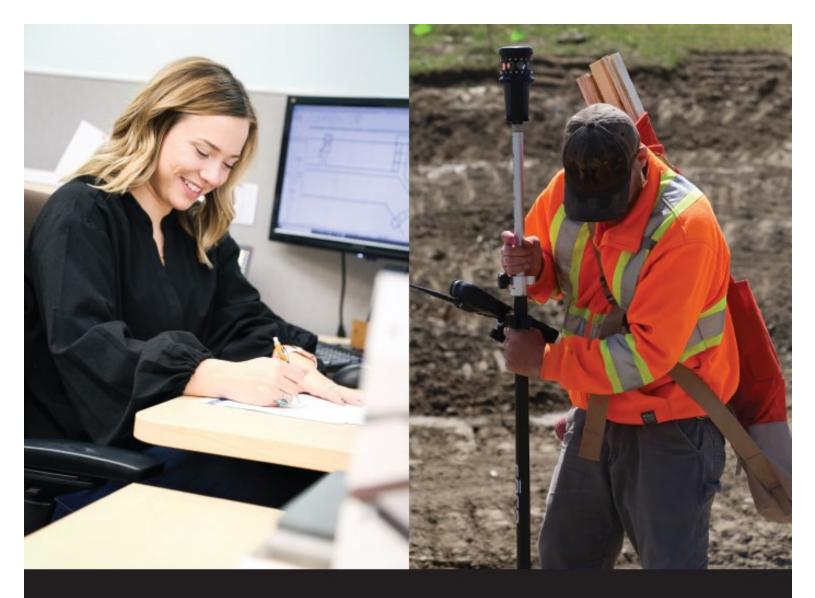
2020 \$49,355,446.00

2019 \$35,353,600.00

2018 \$214,213,48400



	JUI	JUNE 2023		JULY 2023		AUGUST 2023	
BUILDING PERMIT TYPE	NUMBER OF PERMITS	PERMIT VALUATION	NUMBER OF PERMITS	PERMIT VALUATION	NUMBER OF PERMITS	PERMIT VALUATION	
Single Family Dwelling	9	\$1,532,255.00	2	\$565,000.00	4	\$1,597,000.00	
Townhouse/Duplex	19	\$2,457,740.00	4	\$649,000.00			
Five or More Family Dwellings							
Industrial/Agricultural							
Schools & Other Educational							
Public Works & Utilities							
Stores & Customer Service			1	\$95,000.00			
Structures other than Buildings			3	\$176,000.00	3	\$33,500.00	
Offices, Banks & Professional					1	\$88,000.00	
Residential Remodel	7	\$45,000.00	8	\$150,000.00	10	\$496,000.00	
Residential Addition	3	\$190,000.00	1	\$55,000.00	3	\$153,000.00	
Commercial Remodel	6	\$370,000.00	7	\$880,000.00	6	\$656,000.00	
Commercial Addition					2	\$500,000.00	
Accessory Buildings (Sheds)	4	\$15,400.00	2	\$11,000.00	4	\$154,000.00	
Decks	7	\$86,000.00	3	\$57,000.00	3	\$17,500.00	
Egress Windows			1	\$4,000.00	1	\$2,00000	
Temporary Structures	1	\$499,000.00					
Mobile Homes	1	\$2,000.00					
Detached Garages & Carports	7	\$360,000.00	1	\$337,000.00	5	\$292,000.00	
Attached Garages & Carports	2	\$79,000.00					
Demolition—Residential			1	\$6,000.00			
Demolition—Commercial	1	\$8,000.00			1	\$210,000.00	
Fire Department Construction			1	\$1,000.00			
TOTAL	67	\$5,644,395.00	37	\$2,986,000.00	44	\$4,199,000.0	



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SECOND PLACE | SCORE 57 Chris Dahl, Jarrod Glassburn, Travis Mowbray, Brent Donahue

Muus Lumber & Hardware

THIRD PLACE | SCORE 57 Matt Norby, Ron Rudser, Cole Stober, Matt Phillips





WINNER: PAT BAILEY
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WINNER: PRESTON BROWN \$500 SCHEELS GIFT CARD!

2023 MEMBER SAVINGS PROGRAM AT A GLANCE nahb.org/savings



AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
GOODFYEAR	Goodyear	Members must log into NAHB.org to save 15% on Goodyear Tires	Goodyear Tires & Services	nahb.org/goodyear
NISSAN.	NISSAN	Save between \$2,500 - \$8,150 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible.	Nissan	nahb.org/nissan

BUILDING MATERIALS

	COMPANY	SAVINGS	PRODUCTS	INFO
PRO	LOWE'S	5% off" in store, plus 2% statement credit with Commercial Account (LCA) or Lowe's Business Advantage (LBA). 5-10% off online orders using any payment method	Building Materials	lowes.com/nahb 877-435-2440

FUEL

	COMPANY	SAVINGS	PRODUCTS	INFO
VOYAGER'	VOYAGER	Save on Fuel with Voyager card for Business. Savings anywhere Mastercard is accepted.	Fuel Savings and Fleet Management	usbank.com/splash/ corporate-payments/transportation/ nahb.html

WIRELESS

	COMPANY	SAVINGS	PRODUCTS	INFO
T-MOBILE FOR BUSINESS	T-MOBILE	Savings of at least 10%	Cell Phones, Internet, Plans, & More	www.nahb.org/t-mobile

TRAVEL & ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
AVIS ¹	AVIS	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	avis.com/nahb 800-331-1212 AWD #G572900
™ Budget [·]	BUDGET	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	budget.com/nahb 800-283-4387 BCD #Z536900
HotelPlanner	HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 1-800-497-2175
MemberDeals	MEMBER DEALS	Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	memberdeals.com/nahb/?login=1 (877) 579-1201

NAHB Members Saved over **\$40,000,000** last year

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2023 MEMBER SAVINGS PROGRAM AT A GLANCE nahb.org/savings



BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
D©LL Technologies	DELL	Up to 40% off Dell computers, servers, electronics & accessories.	Computers & Hardware	dell.com/nahb 1-800-757-8442
h houzz pro	HOUZZ	25% Off Houzz Pro, free help with best practices, 10% trade discount on Houzz Shop purchases.	Marketing Solutions, Building Products	houzz.com/for-pros/nahb-discounts (888) 225-3051
odp	ODP BUSINESS SOLUTIONS	Up to 75% off online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
Ups	UPS SHIPPING	Flat-rate pricing, 50% discount for next day shipping, 30% for ground commercial/residential.	Business Shipping	1800members.com/nahb 1-800-MEMBERS
YRC	YRC FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs.	Freight Shipping	1800members.com/nahb 1-800-MEMBERS
RingCentral	RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message, Video. Phone	ringcentral.com/nahb (800) 417 0930
Heartland	HEARTLAND	Reduced fees and elevated customer service for NAHB members	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148
	CONSTRUCTION JOBS.COM	20% discount on standard rates.	Job Postings	NAHB Career Center Portal 828-251-1344

INSURANCE

	COMPANY	SAVINGS	PRODUCTS	INFO
FARMERS INSURANCE	FARMERS INSURANCE	Choose an insurance plan that fits you and save at least 10%	Personal & Business Insurance Needs	Coming Soon

NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
iles.	NAHB INTERNATIONAL BUILDERS' SHOW®	Up to \$200 off show registration. Up to \$3.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
NAHB.	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
NAHB.	HOUSINGECONOMICS	\$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
NAHB.	BUILDERBOOKS	10% off books. Up to 45% off research.	Books	builderbooks.com
NAHB.	ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education

Discounts are of 2/8/23 & subject to change at any time. Visit nahb.org/savings for latest deals & limited time offers.

MINOT ASSOCIATION OF BUILDERS

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NOMINATE A MEMBER FOR THE 2023

MAB EXCELLENCE AWARDS











BUILDER OF THE YEAR & ASSOCIATE OF THE YEAR

these awards have been around since 1980 and are based on work expended in the interest of fellow members, the Association and the community within the past year (Sept. | 2021 - August 31, 2022). These members are judged on member involvement and industry promotion, civic activity, professional accomplishments, local association activity, and state and national association activities!

BEAM AWARD

It stands for "Builders Engaging Associate Members," and is meant to recognize Builder members who exemplify the motto "It's good business to do business with a member." Associate members nominate Builder members for this award The MAB names a winner on the local level that advances to the state (North Dakota Association of Builders) level, and possibly to the national level with the National Association of Home Builders.

CITIZEN OF THE YEAR

In choosing the recipient of the MAB Citizen of the Year award, regard is given to the nominee's significant contribution to the community, the scope of impact the individual's contribution has had on the local area, and whether or not the nominee is an inspirational role model for the community. This citizen does not necessarily need to be a member of the Minot Association of Builders.

DAN FEIST EXTRA MILE AWARD

This award was introduced in 2016. The Extra Mile Award is designed to recognize someone who has made an exceptional contribution to our organization to help MAB carry out its mission.

SEE PAST AWARD WINNERS, FIND MORE INFORMATION, AND COMPLETE NOMINATION FORMS AT WWW.MINOTAB.COM/AWARDS



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Hello NDAB Members! I'm Brittney Roehrich, the new Chief Executive Officer for the North Dakota Association of Builders, I was previously the Director of Operations & Member Services with NDAB, and I also worked at the Bismarck-Mandan Home Builders Association as the Membership Director for two years prior. I'm excited to continue on this journey with all of vou!

On July 26th and 27th, NDAB hosted directors and members from across the state at our annual

Summer Social and Board Meeting, NAHB's 1st Vice Chairman of the Board, Carl Harris, was in attendance and spoke to the membership about NAHB's extensive work they do for the membership. He also spoke at our board meeting and discussed economic updates, workforce development and much more.

The ND Department of Career and Technical Education Department hosted their annual Professional Development Conference at the Bismarck Event Center August 7-9. NDAB had a booth in their exhibit hall, and I was able to talk to multiple counselors and instructors about NAHB Student Chapters, the Home Builders Institute, and how NDAB can assist with workforce development. President Jeff Sattler spoke on behalf of NDAB at the Industry Panel Event where he was able to answer questions from the moderator and the educators in the session.

Various Executive Officers and Staff across the state attended NAHB's Association Management Conference in Cincinnati, August 22-24th. We all had a great time learning from our peers from across the country and connecting with one another to gain insight on supporting our membership throughout ND.

There are many upcoming events to add to your calendar! NAHB's Fall Leadership Meetings are coming up quickly. These meetings bring together the Leadership Council, Board of Directors, committee/council members, and executive officers to make decisions and provide guidance on advocacy, membership, and the future of the association. This year's meetings will be taking place Sept. 19-21 in Palm Springs, CA.

The Area 10 Leadership Conference will be held on October 12-13 in Minneapolis, MN. This training is uniquely designed to offer sessions that support the professional development of both member leaders and HBA staff.

Registration is open to all members including those who are interested in becoming directors in the future!











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NDAB's fall events will be held in Fargo November 15-17. Our BUILD-PAC event will be held the night of November 15th, various meetings will take place November 16th with our Annual Banquet & Social that night, and finally our Fall Board meeting will be on November 17th. The meetings and Annual Banquet will be at the Radisson Blu. The details and location of the BUILD-PAC event are currently being finalized. We encourage all members to make the trip to Fargo as this is when we install our board of directors for 2024 along with announcing our 2023 award winners.

Don't ever hesitate to reach out to me with any questions about NDAB or your membership! brittnev@ndbuild.com or 701-240-3540.

Brittney Roehrich, NDAB CEO





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The National Association of Home Builders (NAHB) has officially opened online registration for the 2024 NAHB International Builders' Show® (IBS), the largest annual light construction trade show in the world.

NAHB KICKS OFF REGISTRATION FOR 2024 INTERNATIONAL BUILDERS' SHOW

IBS will take place at the Las Vegas

Convention Center, Feb. 27-29, where it will again colocate with the National Kitchen & Bath Association's (NKBA) Kitchen & Bath Industry Show® (KBIS) for the 11th Annual Design & Construction Week® (DCW). The two shows will host 1,900 exhibiting brands spanning nearly 1.1 million net square feet of exhibit space, with 100,000+ expected attendees, making it the largest annual gathering of the residential design and construction industry in the world.

"We are thrilled to once again bring together the housing industry for the event of the year," said NAHB Chairman Alicia Huey, a custom home builder and developer from Birmingham, Ala. "This event is the spotlight for the industry's cutting-edge products and trends, with unbeatable education offerings, and the chance to network with other industry leaders. This year we are excited to roll out even more opportunities and special features that our attendees are sure to love."

ROBUST EDUCATION OPPORTUNITIES An IBS

Expo+Education Pass gives attendees 3-day access to all IBS Education sessions as well as entry to IBS and KBIS show floors. This includes a choice of 100+ sessions led by renowned experts on a wide range of industry topics, as well as daily keynotes and sessions led by high-profile speakers on industry trends. And new this year, IBS will offer even more of the most highly sought-after sessions as encore sessions to ensure that attendees have greater flexibility in scheduling the sessions they want to attend.

And for those looking to make the most of their show experience, there are several pre-show learning opportunities offered Feb. 25-26, available for additional fees. Some of the pre-show highlights include: the Pro Builder & Pro Remodeler U40 Leadership Summit, the Building Science Symposium and the Remodeling Symposium.

EXPANSIVE SHOW FLOOR Attendees will have the chance to visit the expansive show floor buzzing with innovative products and dynamic demonstrations. New this year, the IBS exhibit floor will be organized into six main segments

designed to streamline the floor so attendees can use their time efficiently and customize their experience to their specific interests.

The new exhibit floor categories include:

- Business Management and Construction Services
- Building Materials
- Construction Tools, Systems Equipment & Safety
- Global Products
- Interior Finishings & Home Living
- Outdoor Living, Leisure & Modular Structures
 Other special features of the show floor include the New
 Product Zone and the IBS Start-up Zone, featuring a
 glimpse of products or services that are predicted to
 shake up the residential construction industry. IBS
 attendee favorites like the Construction Performance Zone
 and the Jobsite Safety Zone will also return in 2024. In
 addition to the indoor show floor exhibits, attendees
 always enjoy the impressive outdoor exhibits including the
 Pro Builder Show Village.

NETWORKING AND SPECIAL EVENTS Numerous networking opportunities, social gatherings, interesting speakers and special events are also among the show's many draws. The 2024 show will kick off on the morning of Feb. 27 at the DCW Opening Ceremonies. That evening registrants can attend the Official IBS House Party at Drai's Nightclub at The Cromwell. Other events throughout the week include the Young Pro Party Wednesday night, followed by the DCW Closing Concert immediately after the show floor closes on Thursday night.

Attendees can also tour NAHB's official IBS show home, The New American Home® (TNAH). The home is a short bus ride from the convention center and is designed to showcase innovative building technologies, emerging design trends and the latest building products. Products showcased in the home are provided by members of the NAHB Leading Suppliers Council, and Professional Builder magazine will once again serve as the media sponsor of the 2024 TNAH.

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CONSTRUCTION SECTOR JOBS INCREASE NEARLY 3% SINCE AUGUST 2022

Nonfarm Payroll employment increased in 33 states and the District of Columbia in August compared to the previous month, while 17 states lost jobs. According to the Bureau of Labor Statistics, nationwide total nonfarm payroll employment increased by 187,000 in August, following a gain of 157,000 jobs in July.

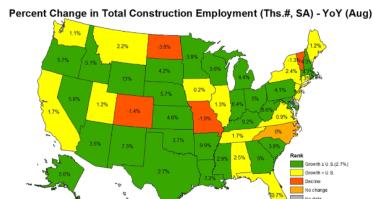
Year-over-year ending in August, 3.1 million jobs have been added, marking a more than full recovery of the labor market. Except for Mississippi and Rhode Island, all the other states and the District of Columbia added

jobs compared to a year ago. The range of gains spanned 402,000 jobs in Texas to 1,400 jobs added in Vermont. Mississippi lost 700 jobs, while Rhode Island lost 6,900 jobs on a year-over-year basis. In percentage terms, Nevada reported the highest increase by 3,9%, while Rhode Island decreased by

1.4% compared to a year ago.

Construction sector jobs in the United States increased by 212,000 (2.7%) on a year-over-year basis. Texas added 21,100 jobs, while Missouri lost 2,700 construction sector jobs. In percentage terms, Wyoming had the highest annual growth rate (13%) in the construction sector, while North Dakota reported a decline of 3.8%.

On a month-over-month basis, the construction industry added a net 22,000 jobs in August compared to the previous month. NAHB Assistant Vice President for Forecasting and Analysis Danushka Nanayakkara-Skillington provides a breakdown of monthly data in an Eye on Housing post which can be found at eyeonhousing.org.



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